



apadua

Consultancy Management.

Digital Service Procurement

Mehr Als Nur Prozessoptimierung

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specific.
professional.
efficient.
smart.
simple.
innovative.
competent.
safe.
flexible.

Smart Algorithms
Digital Assistants
Edge Computing
Industry 4.0
Machine Learning
Künstliche Intelligenz
Smart Factory
Blockchain
Additive Manufacturing
Disruption
BigData
Crypto Currencies
Predictive Analysis
IoT
Robotic
Augmented Reality
Digitale Prozesse

EINSPARPOTENTIAL

30 - 40%

Prozesskostensenkung durch
digitale Einkaufsprozesse

[Studie: Studie zur Optimierung der
Beschaffungsprozesse © Mercateo / HTWK Leipzig]

QUALITÄT & COMPLIANCE

70%

Der mittelständischen Unternehmen
fühlen sich nicht auf die Digitalisierung
vorbereitet

47%

Verfügen über
Beratungsexpertise im Einkauf

25%

Schreiben Beratungsprojekte mit
detaillierten Spezifikationen aus.

20%

Nutzen eSourcing Lösungen für
die Ausschreibung von Projekten.

7%

Bewerten Angebot & Konzepte
anhand standardisierter Vorgaben.

1%

Überwachen die Leistung auf
Beratungsprojekten kollaborativ.

DER EINKAUFSPROZESS



...AM BEISPIEL: BERATUNGSEINKAUF

Bedarf beschreiben

Unterlagen erstellen

Fragen beantworten

Dienstleister einladen

Entscheidung treffen

Qualität sichern

Dienstleister auswählen

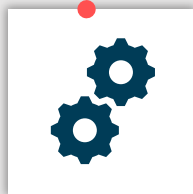
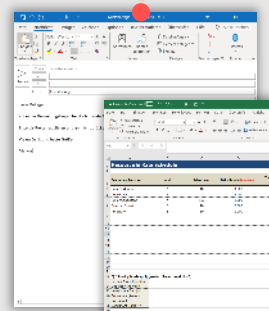
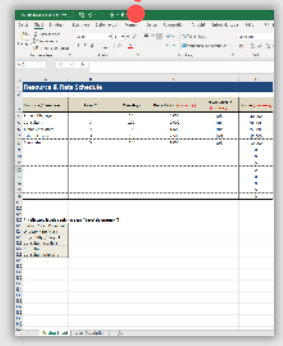
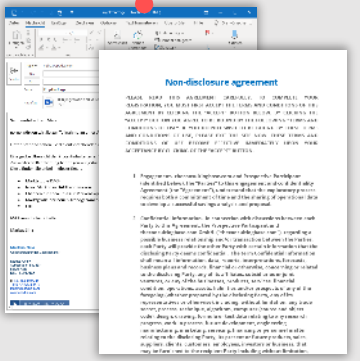
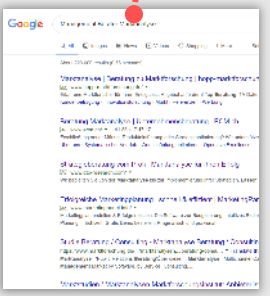
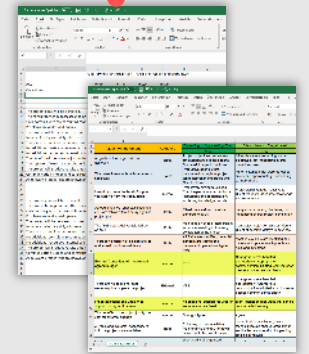
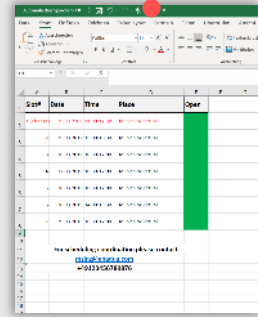
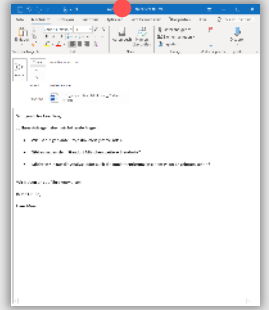
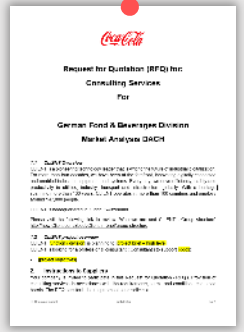
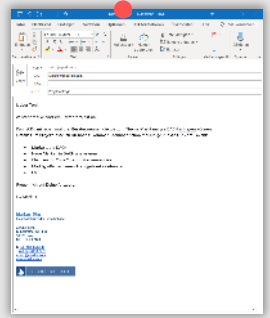
Anfrage starten

Angebote prüfen

Konzepte bewerten

Projekt starten

Dienstleister managen



Prozesskosten



Compliance



Wettbewerb



Transparenz



Management



Bedarf beschreiben

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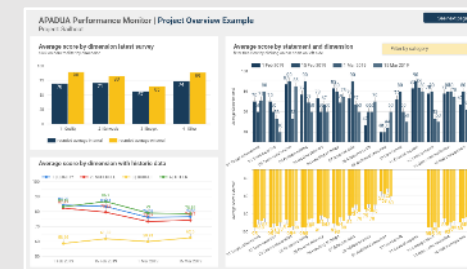
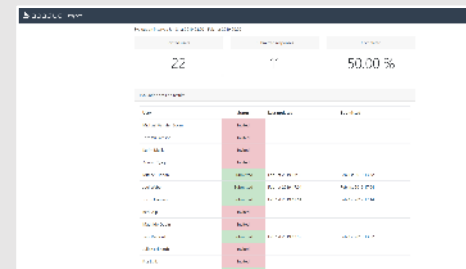
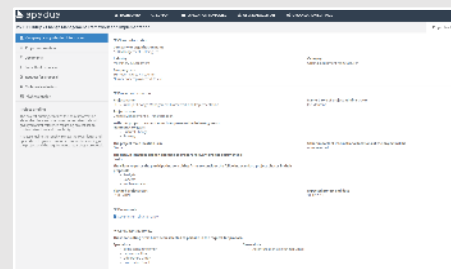
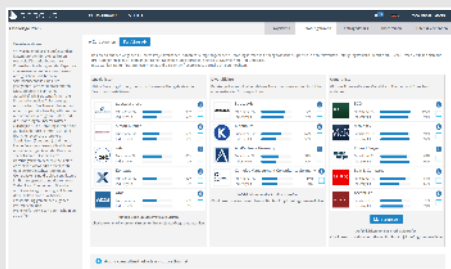
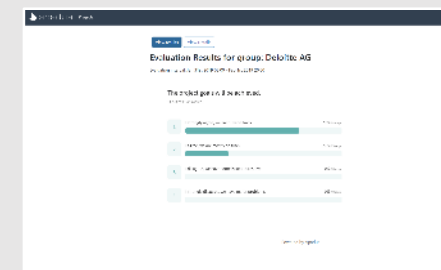
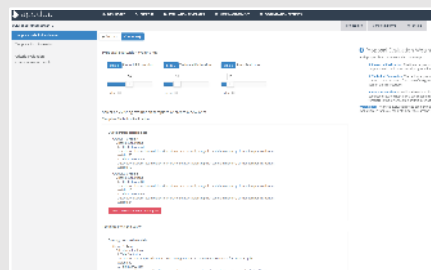
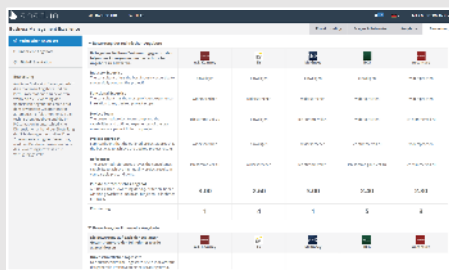
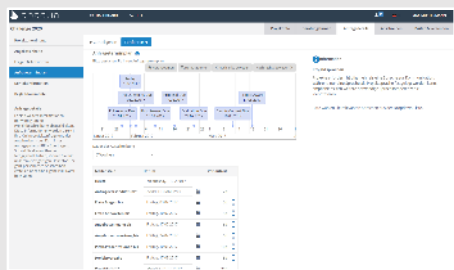
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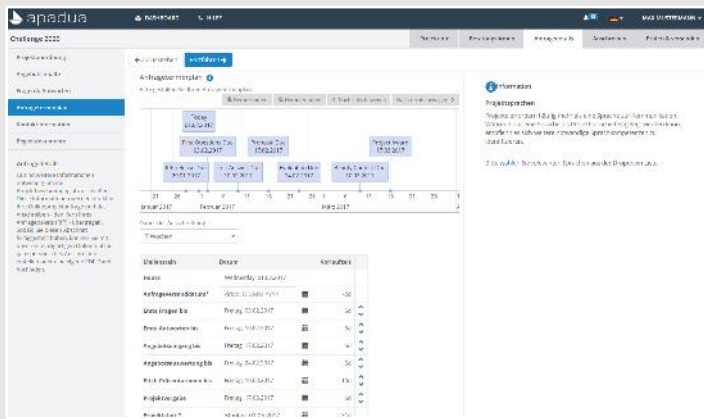
Angebote prüfen

Konzepte bewerten

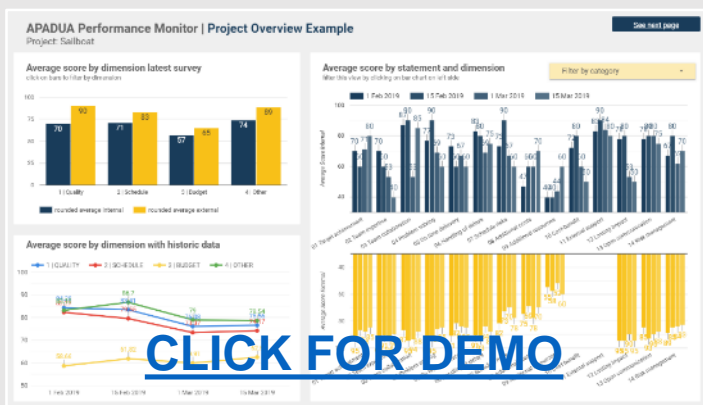
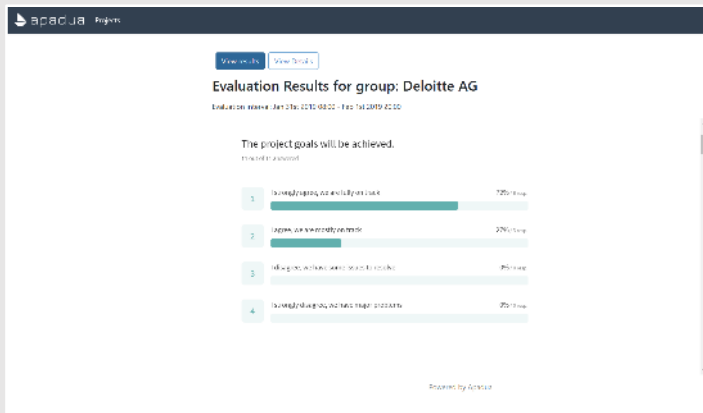
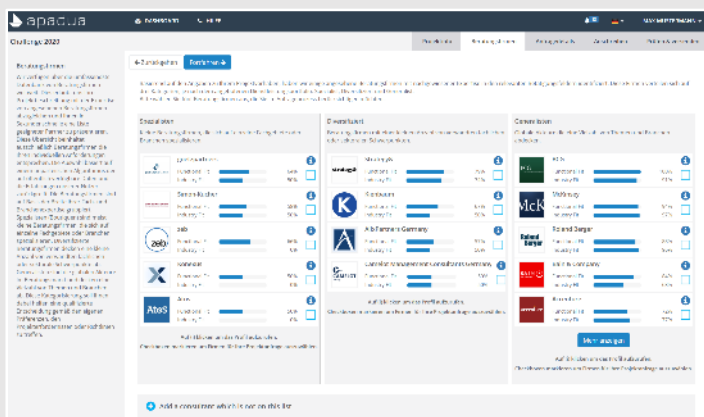
Projekt starten

Dienstleister managen





Metric	Value 1	Value 2	Value 3	Value 4	Value 5
Forecasting	1	4	1	5	3



Prozesskosten



Compliance



Wettbewerb



Transparenz



Management





Digital consultancy management. Simple.

Apply best practice to manage your consultant portfolio and improve your organization's project performance sustainably.

[Get started](#)

How APADUA assists you to perfect digital consultancy management:



Consultant matching

Match your project with the proven expertise of the most reputable consulting firms in their respective fields.



Project wizard

Create comprehensive project specifications in a guided process as the basis for successful project RFPs.



Project RFP

Utilize the power of the world's only industry-specific e-sourcing platform for consulting services.



Performance monitor

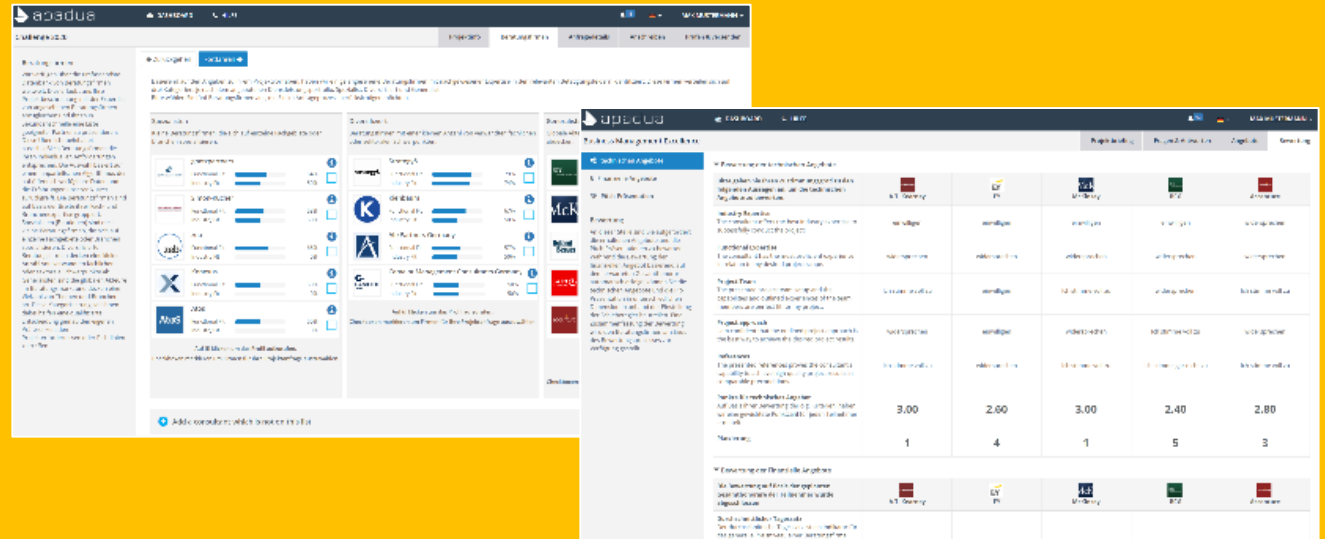
Keep track of all ongoing projects and consulting performance with the survey-based performance monitor.



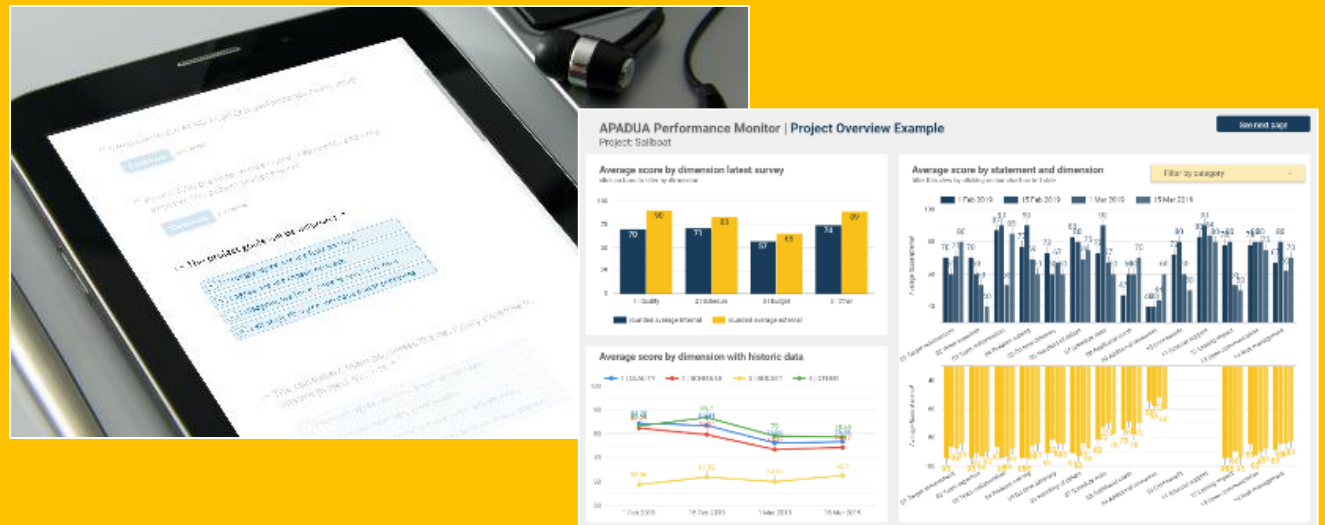
APADUA assistance

Should you require any assistance along the sourcing & management process, we're here to help you be successful.

RFP APP



PERFORMANCE MONITOR APP (CLICK FOR DEMO)



About us

APADUA is a young tech company based in Cologne/Germany. We are dedicated to digitize the networking and cooperation between consulting companies and their clients. Our solutions offer agile handling of complex projects and focus on the value controbution for your company.

Your contacts

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